

# SafeSpendAnalysis™

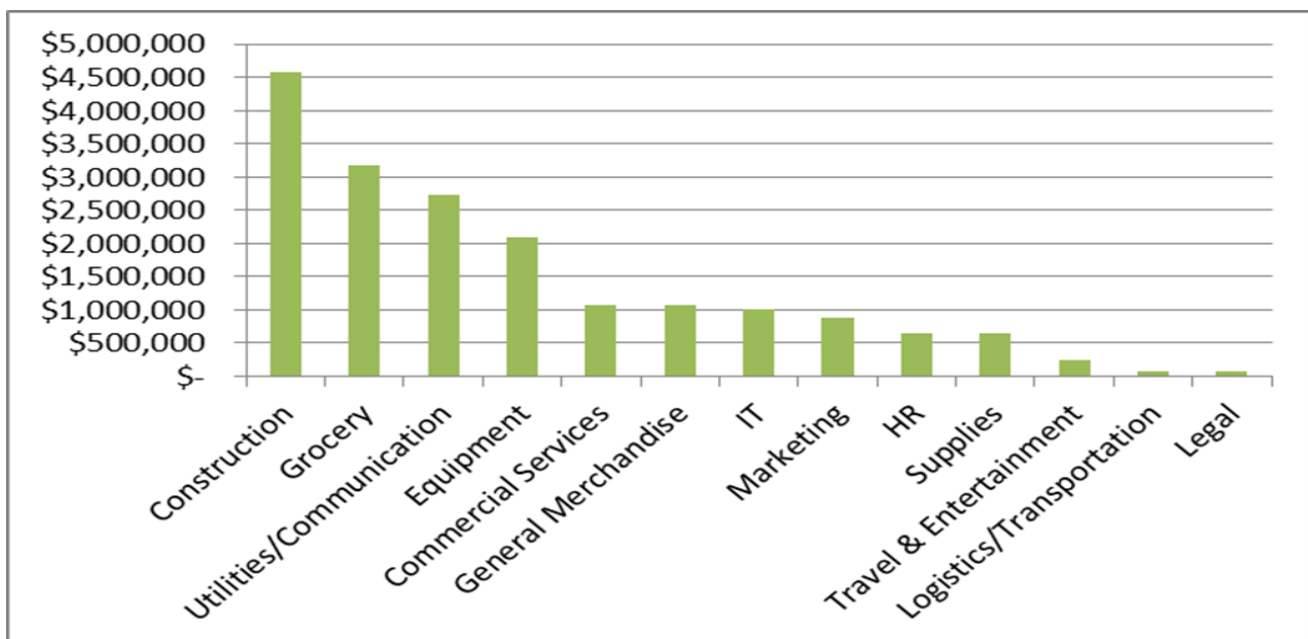
At SafeSourcing, It's our passion to understand our customers' spend data better than they do. SafeSpendAnalysis™ analyses and organizes accounts payable data into a view that is actionable in order to focus on savings that are deliverable immediately.

Our best-in-class Customer Services team uses the output to provide a comprehensive and executable project plan to the finance and procurement teams that structures the development and completion of projects in less time and with better results.



**“We would not be where we are with out Indirect Spend if it were not for SafeSourcing.”**

- Sr.VP Finance of \$20B distribution company



# SafeSourcing Inc.

## MEASURABLE RESULTS

Results can be referenced by executive suite contacts and typically generate an ROI OF **GREATER THAN 10X** that can be immediately measurable in the current financial quarter.

## OUR CUSTOMERS

- Foodservice Distribution
- Pharmacy Retail
- Grocery Retail
- Chemical Manufacturing
- Convenient Store Retail
- Specialty Retail
- Equipment Manufacturing
- Construction Retail
- Food Manufacturing
- Healthcare Providers
- Restaurant Supplies Retail
- Construction Manufacturing

### Focus of SafeSpendAnalysis™

- Address 100% of what a company spends.
- Address all capital spending
- Address all cost of goods
- Address the entire expense category



### Data Requirements of SafeSpendAnalysis™

- Minimum : AP list for the last 12 months
- Include all vendors
- Minimum Detail: Vendor name, Address, and Spend
- Additional Detail: Contact data, website, phone numbers



### SafeSpendAnalysis™ Process

- Spend data is run against our SafeSourceIt™ Supplier Database of over 557,000 global suppliers to identify company descriptions
- Spend data is compared to historical SafeSourceIt™ events to identify supplier categories

### Output of SafeSpendAnalysis™

- Detailed Power Point
- Category Analysis
- Recommendations
- Exclusions
- Questions
- High Level Savings Opportunities
- SafeSpendAnalysis™ Next Steps
- Meetings with business owners

