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### SafeSourcing e-Newsletter

Have comments, questions, or suggestions about the SafeSourcing e-Newsletter? Let us know what you think by emailing us at the following address. We look forward to hearing from you!

[events@safesourcing.com](mailto:events@safesourcing.com)

#### Trivia!

What does VAN mean?

[www.safesourcing.com](http://www.safesourcing.com)

## Industry News

### *Do You Ever Feel Like Someone is Watching You?*

#### **Amazon Leaving Your Packages Inside**

On November 8, 2017, in 37 US cities, Amazon entered the in-house delivery system. Amazon Key is an in-house delivery service where drivers can leave packages inside your home near the front door. Potentially this may be a good option for people that fear their packages could be stolen, or damaged by bad weather. This service requires a smart lock and a cloud-based camera. The Key In-Home Kit sells for approximately \$250 and is only available to Amazon Prime members. The system can be installed by an Amazon-provided professional. This service is for deliveries only for now.

Key delivery works by you being notified through the Amazon Key app of the four-hour window the driver will arrive. Customers will be alerted once again just before the driver arrives. The driver will first knock at the door before attempting to unlock the door. The camera will then automatically begin to record (users can watch live or once delivery is made). Once the delivery is made and the door is locked, the user will be notified on their phone and given the option to watch a video clip. An interesting perk for Amazon Key may mean the integration with home services such as pet sitters, maids, or possibly dog walkers if they partner with Amazon. ■

*[Dennis Green, Business Insider, 10/25/2017](#)*

### INSIDE THIS ISSUE

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### Recent Savings

#### **Office Supplies**

Savings were over 23% of total spend. ■

#### **Plastic Bags**

Savings were over 18% of total spend. ■

\*Please [contact SafeSourcing](#) to schedule your RISK FREE event today.

## Airport Security Can “Digitally Un-pack” Carry-Ons for Faster Security

Computed-tomography (CT) machines are being tested in airports in Phoenix and Boston, with an expansion of the JFK Airport in early 2018. This technology has been used for years in the medical field. These machines will allow TSA screeners to rotate a 3-dimensional image around questionable objects without opening a passenger’s bag. This will speed up lines as items will not have to be removed from bags. CT machines produce crisper images and can detect explosives by their density. American Airlines has been the pioneer in acquiring these machines. “Rep. Michael McCaul, R-Texas, who heads the panel, urged faster approval of CT machines as part of that strategy. He wants the machines at all U.S. airports and the 10 riskiest airports that send flights to the U.S.”

CT machines have been used for 15 years to screen luggage, but this technology could become the new standard for carry-on bags. Clutter in carry-on bags is part of the problem in detecting suspicious items. Looking over x-ray images for guns, knives, and explosives is tedious work. A non-metallic explosive hidden in another object is difficult to detect. That is why TSA officials ask that laptops be placed in separate bins. With the CT scanner, the screener can zoom in on an object and rotate the scanner around the object for a better view. They may require the bag to be opened for a closer look. These machines can detect objects that may be in the lining of a bag. It is anticipated that lines will be 30 percent faster once machines are tweaked to look for certain items. Obviously this will take time and money to perfect. ■

*Bart James, USA TODAY, 11/16/2017*

### QUESTIONS AND ANSWERS

Q: How can I subscribe or unsubscribe to these newsletters?

A: You can subscribe or unsubscribe to these free newsletters by simply going to our [website](#), and clicking the option “e-Newsletter” or by contacting us directly at [events@safesourcing.com](mailto:events@safesourcing.com)

Q: I have run events in the past, is there any chance I could be saving more?

A: Yes. No matter when your past event ran, the team at SafeSourcing can find ways for your company to save.

Q: I want to know more about what SafeSourcing does. Who can I talk to about this?

A: You can contact a customer services representative by calling us at 1-888-261-9070 or by going to our [website](#) and trying our “Risk Free Trial” offer.

## Should I Use Surveillance in My Business?

Theft is a major issue. It is estimated that as many as 275 million incidents of retail theft occur each year. Only 1 in 46 arrests are ever made and approximately 1/6 of those arrests are employees. Non-retail businesses also face theft.

The owner of Pepper Jack’s Neighborhood Grill in Erie, Colorado, installed surveillance monitoring a few years ago. He discovered his manager was ducking out of his responsibilities. He also discovered employees were giving away free food to friends. He also observed multiple smoke breaks and employees were texting while they were supposed to be working. He discovered he was over-staffed and adjusted the work schedules, thus saving labor costs by 5 percent.

By installing surveillance monitoring it allows more time for an owner/manager to focus their time on more productive areas.

Surveillance may curb sexual harassment issues. The Equal Opportunity Commission received 7500 complaints in 2012. This number probably is much higher because not all incidents are reported. “Use of surveillance in the workplace can discourage such behavior from ever starting if employees know their actions are being watched. Like sexual harassment, workplace violence remains a constant problem in the U.S.” Surveillance in the workplace may discourage violence, property damage, or vandalism. At least it will provide adequate information for law officials once a complaint is filed. ■

<http://smallbiztrends.com/2013/10/surveillance-in-your-business-benefits.html>

### Trivia! From November 2017 Issue

What does S3 mean?

S3 is an acronym for the sell-source-ship model for distributors. It means that a company will sell a product, suppliers will source the product, and the product is then shipped to the customer. This is the opposite of the meaning of the traditional buy-hold-sell (BHS) model.

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